Reporting Institution: U.S. Naval Academy

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Loretta Lamar Title: Sr. Assoc AD, Compliance/

Person: SWA

Phone: 4102938936 Email: lamar@usna.edu

CEO: Walter E. Carter CEO Email: wcarter@usna.edu

University CFO: Mr. Joe Rubino University CFO rubino@usna.edu

Email:

Auditors: CliftonLarsonAllen, AUP Report Date: 11/20/2017

LLC

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Patriot League

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	3,334	74.3%
Female Undergraduates:	1,153	25.7%
Total Undergraduates:	4,487	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf	X	X	
Gymnastics	X		
Ice Hockey			
Lacrosse	X	X	
Rifle			X
Rowing		X	
Rugby			
Skiing			
Soccer	X	X	
Softball			
Swimming and Diving	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo	X		
Wrestling	X		
Others	X	X	
Totals	15	12	1

Revenue/Expense Summary

	.		Finder Expense Summary
ID	Item	Amount	Definition
Re	venues		
1	Ticket Sales	\$4,767,637	Input revenue received for sales of admissions to athletic events. This may include:
			• Public and faculty sales.
			• Student sales
			• Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$628,488	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$1,787,860	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			Security.Risk Management.
			• Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$7,728,065	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$7,072,809	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$525,000	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$3,950,000	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$532,014	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)		Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession	\$1,384,515	Input revenues from:
	Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$9,196,936	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$4,100,940	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$2,468,580	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$5,100,495	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$881,204	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$51,859,634	Total of Categories 1-19.
Exp	penses		
20	Athletic Student Aid	\$0	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
21	Guarantees	\$1,289,863	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. Place any severance payments in Category 26. Note: Bonuses related to participation in a post-season bowl game should be included in Category 41. \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.	ID	Item	Amount	Definition
Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. Place any severance payments in Category 26. Note: Bonuses related to participation in a post-season bowl game should be included in Category 41. So Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: Car stipend. Car stipend. Country club membership. Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game	22	Benefits and Bonuses paid by the University	(b) (4)	reportable on the university or related entities W-2 and 1099 forms
stipends, memberships, media income, tuition reimbursement and earned deferred compensation. Place any severance payments in Category 26. Note: Bonuses related to participation in a post-season bowl game should be included in Category 41. 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game				Gross wages and bonuses.
Note: Bonuses related to participation in a post-season bowl game should be included in Category 41. 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party Solution Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: Car stipend. Country club membership. Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game				stipends, memberships, media income, tuition reimbursement and
should be included in Category 41. 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party So Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: Car stipend. Country club membership. Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game				Place any severance payments in Category 26.
Benefits and Bonuses paid by a Third Party Car stipend. Country club membership. Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game				
 Country club membership. Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game 	23	Benefits and Bonuses	\$0	third party and contractually guaranteed by the institution, but not
 Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game 				• Car stipend.
 Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game 				• Country club membership.
 Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game 				• Allowances for clothing, housing, entertainment.
 Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game 				• Speaking fees.
 Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game 				• •
Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game				
Note: Bonuses related to participation in a post-season bowl game				Shoe and apparel income.
				Expense Category 23 and 25 should equal Category 10.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related	ve on, Benefits paid by the	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of: • Gross wages and bonuses.
	Entities		• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.
			Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
		Media income. Share and amount income.	
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$1,369,943	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,818,863	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$2,563,109	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$1,418,960	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament. Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$1,829,474	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$3,232,389	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$381,970	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$7,597,947	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
			 Administrative/Overhead fees charged by the institution to athletics. Facilities maintenance. Security. Risk Management. Utilities. Equipment Repair. Telephone
			Telephone.Other Administrative Expenses.
36	Indirect Institutional Support	\$0	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			 Administrative/Overhead fees <u>not charged</u> by the institution to athletics. Facilities maintenance.
			Facilities maintenance.Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$0	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$649,314	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$0	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$3,686,909	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$664,710	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
	Total Operating Expenses	\$55,322,826	Total of Categories 20-41.

Revenue/Expense Details

1 Ticket Sales \$4,767,637 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	0		
Basketball	270,653	51,178	
Football	3,912,804		
Golf			
Gymnastics			
Lacrosse	117,920		
Rifle			
Rowing			
Soccer	7,960	14,015	
Swimming and Diving	9,722		
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling	12,880		
Others			
Subtotal All Teams	4,331,939	65,193	0
Revenue Not Related to Specific Teams			370,505
Total Revenue	4,331,939	65,193	370,505

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

3 Student Fees \$628,488 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only V Student Fees	Vomen's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	}		628,488
Total Revenue	0	0	628,488

- 4 Direct Institutional Support
- \$1,787,860 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	17,505		
Basketball		10,943	
Football			
Golf	238	612	
Gymnastics	105,834		
Lacrosse	102,836	6,475	
Rifle			17,100
Rowing			
Soccer	5,911	4,480	
Swimming and Diving	149,035	134,811	
Tennis	10,930	11,236	
Track and Field, X-Country	178,419	371,713	
Volleyball		3,677	
Water Polo	10,102		
Wrestling	6,201		
Others	18,161		
Subtotal All Teams	605,172	543,947	17,100
Revenue Not Related to Specific Teams			621,641
Total Revenue	605,172	543,947	638,741

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	()	0
Revenue Not Related to Specific Teams			
Total Revenue	()	0

6 Indirect
Institutional
Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
 - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0)	0
D 31 . D 1 . 1 .			

Specific Teams

Reporting Institution: U.S. Naval Academy

Reporting Year (FY): 2017

Revenues by Source	Men's Teams Only Indirect Institutional	Women's Teams Only Indirect Institutional	Not Allocated by Gender Indirect Institutional
	Support	Support	Support
Total Revenue	0		0 0

Reporting Institution: U.S. Naval Academy

Reporting Year (FY): 2017

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees

\$7,728,065 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	omen's Teams Only N Guarantees	ot Allocated by Gender Guarantees
Baseball	Guarantees	Guarantees	Guarantees
Basketball	16,500	35,000	
Football	7,676,565	,	
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	7,693,065	35,000	0
Revenue Not Related to Specific Teams			
Total Revenue	7,693,065	35,000	0

- 8 Contributions \$7,072,809 Input contributions **provided and used by athletics** in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only 'Contributions	Women's Teams Only N Contributions	ot Allocated by Gender Contributions
Baseball	8,282		
Basketball	42,440	9,778	
Football	1,243,118		
Golf	13,786	3,004	
Gymnastics	5,752		
Lacrosse	21,112	16,801	
Rifle			28,234
Rowing		32,464	
Soccer	65,489	8,067	
Swimming and Diving	73,040	63,873	
Tennis	21,301	5,181	
Track and Field, X-Country	19,084	1,633	
Volleyball		6,785	
Water Polo	1,871		
Wrestling	53,225		
Others	108,941		
Subtotal All Teams	1,677,441	147,586	28,234
Revenue Not Related to Specific Teams			5,219,548

Reporting Institution: U.S. Naval Academy

Reporting Year (FY): 2017

	Men's Teams Only Women's Teams Only Not Allocated by		
Revenues by Source	Contributions	Contributions	Contributions
Total Revenue	1,677,441	147,586	5,247,782

- 9 In-Kind \$525,000 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	In-Kind	In-Kind	In-Kind
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	S		525,000
Total Revenue	0	0	525,000

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits provided by a third party	Compensation and Benefits provided by a third party	-
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	·	1
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$3,950,000 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball				
Football	3,950,000			
Golf				
Gymnastics				
Lacrosse				
Rifle				
Rowing				
Soccer				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Wrestling				
Others				
Subtotal All Teams	3,950,000	0	0	
Revenue Not Related to Specific Teams	S			
Total Revenue	3,950,000	0	0	

12 NCAA Distributio ns \$532,014 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball	20,475	
Basketball		
Football		
Golf		
Gymnastics		
Lacrosse		
Rifle		
Rowing	23,250	
Soccer		
Swimming and Diving		
Tennis	1,170	
Track and Field, X-Country		
Volleyball		
Water Polo		
Wrestling		
Others		
Subtotal All Teams	21,645 23,250	0
Revenue Not Related to Specific Team	s	487,119
Total Revenue	21,645 23,250	487,119

13 Conference
Distributions (Non
Media and Non Bowl)

\$1,735,091 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Conference Distributions (Non Media and Non Bowl)	Conference Distributions (Non Media and Non Bowl)	Conference Distributions (Non Media and Non Bowl)
Baseball		,	,
Basketball	643	643	
Football	1,715,988		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing		17,817	
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,716,631	18,460	0
Revenue Not Related to Specific Teams			
Total Revenue	1,716,631	18,460	0

14 Program, Novelty, Parking and Concession Sales

\$1,384,515 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball	2,970		
Basketball	9,155	3,455	
Football	474,382		
Golf			
Gymnastics			
Lacrosse	6,435	3,793	
Rifle			
Rowing			
Soccer	789	1,396	
Swimming and Diving	54	54	
Tennis			
Track and Field, X-Country			
Volleyball		368	
Water Polo			
Wrestling	717		
Others	953		
Subtotal All Teams	495,455	9,066	0
Revenue Not Related to Specific Teams			879,994
Total Revenue	495,455	9,066	879,994

15 Royalties, Licensing, Advertisement and Sponsorships \$9,196,936 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	75,712		
Basketball	65,001	54,001	
Football	728,102		
Golf	26,438	19,391	
Gymnastics	12,000		
Lacrosse	150,999	93,001	
Rifle			6,000
Rowing			
Soccer	49,040	49,129	
Swimming and Diving	23,651	18,000	
Tennis	22,498	21,901	
Track and Field, X-Country	55,308	60,590	
Volleyball		20,682	
Water Polo	19,329		
Wrestling	40,138		
Others	104,010		
Subtotal All Teams	1,372,226	336,695	6,000
Revenue Not Related to Specific Teams			7,482,015
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Reporting Institution: U.S. 1	Naval Academy
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Revenues by Source

Men's Teams Only

Royalties, Licensing,

Women's Teams Only	Not Allocated by Gender
Royalties, Licensing,	Royalties, Licensing,
Advertisement and	Advertisement and

Reporting Year (FY): 2017

Revenues by Source	Royalties, Licensing,	Royalties, Licensing,	Royalties, Licensing, Advertisement and Sponsorships
	Advertisement and	Advertisement and	
	Sponsorships	Sponsorships	
Total Revenue	1,372,226	336,695	7,488,015

16 Sports Camp Revenues \$4,100,940 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues	
Baseball	338,728			
Basketball	121,582	73,140		
Football	26,965			
Golf				
Gymnastics	102,290			
Lacrosse	823,997	289,043		
Rifle				
Rowing		172,060		
Soccer	360,383	213,702		
Swimming and Diving	254,719	38,910		
Tennis	43,413	56,793		
Track and Field, X-Country	82,250	90,150		
Volleyball		177,675		
Water Polo	131,466			
Wrestling	344,044			
Others	359,630			
Subtotal All Teams	2,989,467	1,111,473	0	
Revenue Not Related to Specific Teams				
Total Revenue	2,989,467	1,111,473	0	

NCAA Membership Financial Reporting System

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17 Athletics Restricted Endowment and Investments Income \$2,468,580 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year.</u>

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			2,468,580
Total Revenue	0	(2,468,580

18 Other Operating Revenue

\$5,100,495 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	750		
Basketball	118,627	1,386	
Football	140,130		
Golf	10,900	13,150	
Gymnastics			
Lacrosse		3,190	
Rifle			
Rowing			
Soccer	1,080	2,355	
Swimming and Diving		970	
Tennis	3,305	20,600	
Track and Field, X-Country	4,700	2,500	
Volleyball			
Water Polo	7,900		
Wrestling	5,610		
Others			
Subtotal All Teams	293,002	44,151	0
Revenue Not Related to Specific Teams			4,763,342
Total Revenue	293,002	44,151	4,763,342

19 Bowl Revenues \$881,204 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

Revenues by Source	Men's Teams Only V Bowl Revenues	Women's Teams Only N Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Football	881,204		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	881,204	0	0
Revenue Not Related to Specific Teams			
Total Revenue	881,204	0	0

Total Operating Revenues

\$51,859,634 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	464,422		
Basketball	644,601	239,524	
Football	20,749,258		
Golf	51,362	36,157	
Gymnastics	225,876		
Lacrosse	1,223,299	412,303	
Rifle			51,334
Rowing		245,591	
Soccer	490,652	293,144	
Swimming and Diving	510,221	256,618	
Tennis	102,617	115,711	
Track and Field, X-Country	339,761	526,586	
Volleyball		209,187	
Water Polo	170,668		
Wrestling	462,815		
Others	591,695		
Subtotal All Teams	26,027,247	2,334,821	51,334
Revenue Not Related to Specific Teams			23,446,232
Total Revenue	26,027,247	2,334,821	23,497,566

Reporting Institution: U.S. Naval Academy

Reporting Year (FY): 2017

20 Athletic Total Dollar Student Amount Aid

- \$0 Input the total amount of athletic student-aid for the reporting year including:
 - Summer school.
 - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
 - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 0
Equivalencies
Awarded
Total Students 0
Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball					
Basketball					
Football					
Golf					
Gymnastics					
Lacrosse					

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Soccer					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Water Polo					
Wrestling					
Others					
Expenses Not Related to Specific Teams					
Totals	0		0 0	0	0
Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball		Equivalency (E)			
Golf					
Lacrosse					
Rowing					
Soccer					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Volleyball					
Others					
Expenses Not Related to Specific Teams					

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Totals	0	() (0	0
	No	ot Allocated by G	ender Scholarships		
Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Rifle					
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

21 Guarantees \$1,289,863 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	Men's Teams Only Women's Teams Only Not Allocated by Gender						
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees				
Baseball							
Basketball		4,816					
Football	1,275,000						
Golf							
Gymnastics							
Lacrosse							
Rifle							
Rowing							
Soccer	5,820	4,227					
Swimming and Diving							
Tennis							
Track and Field, X-Country							
Volleyball							
Water Polo							
Wrestling							
Others							
Subtotal All Teams	1,280,820	9,043	0				
Expenses Not Related to Specific Teams	S						
Total Expenses	1,280,820	9,043	0				

22 Coaching Salaries, Benefits and (b) (4) Bonuses paid by the University and Related Entities

23 Coaching Salaries, Benefits and Bonuses paid by a Third Party

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Men's Teams Coaching Expenses

	Me	n's Teams Head C	Men's Teams Assistant Coaches			
Sport	Numbe FTE	Coaching	Coaching	Numbe FTE	Coaching	Coaching
	r of	Salaries,	Salaries,	r of	Salaries,	Salaries,
	Positio	Benefits and	Benefits and	Positio	Benefits and	Benefits and
	ns	Bonuses paid by	Bonuses paid	ns	Bonuses paid by	Bonuses paid
		the University	by a Third		the University	by a Third
		and Related	Party		and Related	Party
		Entities			Entities	_
Baseball	1	(b) (4)		3 2	(b) (4)	
Basketball	1	1		5 5		

Sport	Numbe r of Positio ns		Coaching Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and	Numbe r of Positio		Teams Assistant Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and
Football	1	1	(b) (4)		13	13	(b) (4)	
Golf	1	0.5			2	0.5		
Gymnastics	1	1			2	1.67		
Lacrosse	1	1			3	2		
Rifle	1	0.5			1	0.5		
Soccer	1	1			2	2		
Swimming and Diving	2	1.17			2	0		
Tennis	1	1			2	1		
Track and Field, X- Country	2	1.67			4	1		
Water Polo	1	1			2	1		
Wrestling	1	1			3	2		
Others	4	2.55			13	3.5		
Subtotal All Teams	19	15.39		(57	35.17		0
Expenses Not Related to Specific Teams								
Total Expenses				()			0

Women's Teams Coaching Expenses

			en's Teams Head (Coaches			n's Teams Assistan	t Coaches
Sport	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	(b) (4)		4	4	(b) (1)	
Golf	1	1			1	0		
Lacrosse	1	1	V / V /		3	2	(b) (4)	
Rifle	1	0.5			1	0.5		
Rowing	1	1			3	1		
Soccer	1	1			2	2		
Swimming and Diving	2	1.17			2	1		
Tennis	1	1			2	1		
Track and Field, X- Country	2	1.34			4	0		
Volleyball	1	1			3	2		
Others	1	0.25						
Subtotal All Teams	13	10.26		(25	13.5		0
Expenses Not Related to Specific Teams							(b) (4)	
Total Expenses			(b) (4)	()			0

24 Support Staff/
Administrative
Compensation, Benefits
and Bonuses paid by the
University and Related
Entities

Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Men's Teams Only Women's Teams Only Not Allocated by Gender Expenses by Support Staff/ Support Staff/ Support Staff/ Support Staff/ Support Staff/ Object of Administrative Administrative Administrative Administrative Administrative Expenditure Compensation, Compensation, Compensation, Compensation, Compensation, Benefits and Benefits and Benefits and Benefits and Benefits and Benefits and **Bonuses paid** Bonuses paid Bonuses paid Bonuses paid Bonuses paid Bonuses paid by Third Party by Third Party by Third Party by the by the by the University and University and University and Related Related Related **Entities Entities Entities** Baseball Basketball



26 Severance Payments

Total Expenses

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Football Golf Gymnastics Lacrosse Rifle Rowing Soccer Swimming and Diving Tennis Track and Field, X-Country Volleyball Water Polo Wrestling Others Subtotal All Teams 0 0 0 Expenses Not Related to Specific Teams

0

0

0

27 Recruiting \$1,369,943 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only We Recruiting	omen's Teams Only No Recruiting	t Allocated by Gender Recruiting
Baseball	40,008		0
Basketball	136,508	65,643	
Football	614,194		
Golf	7,100	5,132	
Gymnastics	19,424		
Lacrosse	24,048	18,357	
Rifle			1,674
Rowing		2,766	
Soccer	20,507	20,515	
Swimming and Diving	26,002	17,995	
Tennis	12,976	21,507	
Track and Field, X-Country	7,056	18,626	
Volleyball		27,378	
Water Polo	13,516		
Wrestling	38,596		
Others	18,835		
Subtotal All Teams	978,770	197,919	1,674
Expenses Not Related to Specific Teams	S		191,580
Total Expenses	978,770	197,919	193,254

Team \$2,818,863 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender						
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel				
Baseball	27,179						
Basketball	122,229	92,686					
Football	1,303,107						
Golf	54,752	18,155					
Gymnastics	71,836						
Lacrosse	61,394	20,032					
Rifle			17,808				
Rowing		66,064					
Soccer	33,535	41,869					
Swimming and Diving	54,283	69,214					
Tennis	20,595	38,930					
Track and Field, X-Country	119,399	59,592					
Volleyball		36,499					
Water Polo	62,144						
Wrestling	75,621						
Others	351,940						
Subtotal All Teams	2,358,014	443,041	17,808				
Expenses Not Related to Specific Teams							
Total Expenses	2,358,014	443,041	17,808				

29 Sports Equipment, Uniforms and Supplies \$2,563,109 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	94,067		
Basketball	74,262	64,994	
Football	880,254		
Golf	26,676	21,189	
Gymnastics	32,750		
Lacrosse	171,953	99,494	
Rifle			25,419
Rowing		991	
Soccer	55,914	53,688	
Swimming and Diving	49,323	38,658	
Tennis	36,356	31,720	
Track and Field, X-Country	77,349	66,416	
Volleyball		24,358	
Water Polo	29,432		
Wrestling	46,340		
Others	124,628		
Subtotal All Teams	1,699,304	401,508	25,419
Expenses Not Related to Specific Teams			436,878
Total Expenses	1,699,304	401,508	462,297

Game \$1,418,960 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Women's Teams Only N Game Expenses	ot Allocated by Gender Game Expenses
Baseball	58,402	Game Expenses	Game Expenses
Basketball	192,322	89,004	
Football	540,303	,	
Golf	8,623	24,883	
Gymnastics	6,929		
Lacrosse	79,965	8,392	
Rifle			
Rowing		3,940	
Soccer	10,545	13,261	
Swimming and Diving	11,329	1,372	
Tennis	15,825	12,645	
Track and Field, X-Country	15,854	19,920	
Volleyball		16,184	
Water Polo	14,013		
Wrestling	40,072		
Others	40,816		
Subtotal All Teams	1,034,998	189,601	0
Expenses Not Related to Specific Teams			194,361
Total Expenses	1,034,998	189,601	194,361

31 Fund Raising, Marketing \$1,829,474 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			1,829,474
Total Expenses	0	0	1,829,474

32 Sports
Camp
Expenses

\$3,232,389 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses	
Baseball	266,229			
Basketball	146,149	59,605		
Football	27,585	i		
Golf				
Gymnastics	36,228	}		
Lacrosse	622,230	234,409		
Rifle				
Rowing		169,730		
Soccer	288,020	158,153		
Swimming and Diving	187,385	18,731		
Tennis	21,070	49,378		
Track and Field, X-Country	58,968	121,401		
Volleyball		126,370		
Water Polo	96,177	1		
Wrestling	248,009			
Others	258,268	}		
Subtotal All Teams	2,256,318	937,777	0	
Expenses Not Related to Specific Teams			38,294	
Total Expenses	2,256,318	937,777	38,294	

33 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	=	_	Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		
Total Expenses	0	0	0

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$381,970 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			381,970
Total Expenses	0	0	381,970

35 Direct Overhead and Administrative Expenses

\$7,597,947 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	4,028		
Basketball	42,316	36,225	
Football	298,520		
Golf	716	1,536	
Gymnastics	14,803		
Lacrosse	25,420	21,882	
Rifle			3,555
Rowing		3,652	
Soccer	22,403	3,076	
Swimming and Diving	11,749	1,942	
Tennis	989	3,228	
Track and Field, X-Country	3,580	444	
Volleyball		14,958	
Water Polo	1,087		
Wrestling	4,470		
Others	7,325		
Subtotal All Teams	437,406	86,943	3,555
Expenses Not Related to Specific Teams			7,070,043

Reporting Institution: U.S. Naval Academy **Reporting Year (FY):** 2017

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of	Direct Overhead and	Direct Overhead and	Direct Overhead and
Expenditure	Administrative Expenses	Administrative Expenses	Administrative Expenses
Total Expenses	437,406	86,943	7,073,598

- 36 Indirect Institutional Support
- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
 - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0		0

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams			
Total Expenses	0		0 0

37 Medical Expenses and Insurance

\$0 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			
Total Expenses	0	(0

38 Memberships and Dues

\$649,314 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball	1,360	480	
Football	553,080		
Golf	600	1,695	
Gymnastics	1,478		
Lacrosse	650	300	
Rifle			350
Rowing		405	
Soccer	390	625	
Swimming and Diving	3,610	2,780	
Tennis	855	1,480	
Track and Field, X-Country	700	350	
Volleyball		473	
Water Polo	300		
Wrestling	4,386		
Others	10,634		
Subtotal All Teams	578,043	8,588	350
Expenses Not Related to Specific Teams			62,333
Total Expenses	578,043	8,588	62,683

39 Student-Athlete Meals (non-travel)

\$0 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			
Total Expenses	0	(0

- 40 Other Operating Expenses
- \$3,686,909 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	11,447		
Basketball	52,467	17,908	
Football	625,816		
Golf	13,786	3,180	
Gymnastics	5,896		
Lacrosse	27,911	16,801	
Rifle			28,234
Rowing		32,689	
Soccer	68,329	11,162	
Swimming and Diving	76,383	65,964	
Tennis	21,316	7,593	
Track and Field, X-Country	19,084	2,086	
Volleyball		6,785	
Water Polo	2,872		
Wrestling	54,575		
Others	113,144		
Subtotal All Teams	1,093,026	164,168	28,234
Expenses Not Related to Specific Teams			2,401,481
Total Expenses	1,093,026	164,168	2,429,715

41 Bowl Expenses

\$664,710 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Expenses by Object of Expenditure	Men's Teams Only V Bowl Expenses	Women's Teams Only Bowl Expenses	Not Allocated by Gender Bowl Expenses
Baseball	Down Expenses	Down Expenses	Down Expenses
Basketball			
Football	664,710		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	664,710	0	0
Expenses Not Related to Specific Teams			
Total Expenses	664,710	0	0

Total Operating Expenses

\$55,322,826 Total of Categories 20-41.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses	
Baseball	1,182,818			
Basketball	2,008,123	1,319,830		
Football	16,081,326			
Golf	142,253	146,742		
Gymnastics	449,543			
Lacrosse	2,314,472	817,886		
Rifle	83,895	44,527	77,040	
Rowing		447,346		
Soccer	957,119	759,353		
Swimming and Diving	551,536	405,869		
Tennis	377,488	379,909		
Track and Field, X-Country	663,112	645,967		
Volleyball		538,701		
Water Polo	414,216			
Wrestling	814,958			
Others	1,638,639			
Subtotal All Teams	27,679,498	5,506,130	77,040	
Expenses Not Related to Specific Teams	0	0	22,060,158	
Total Expenses	27,679,498	5,506,130	22,137,198	

Athletics Participation

Table 1,314 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

]	Number o	f Participants	Number of Participants Number of Part Participating on a Participating Second Team Third Tea			pating on a
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		36					
Basketball		25	13				
Cross Country		32	26	26	19	24	19
Football		166		2			
Golf		12	9				
Gymnastics		17					
Lacrosse		49	41				
Rifle	X	7	3				
Rowing			61		1		
Soccer		32	30				
Swimming and Diving		48	44		1		1
Tennis		15	16				
Track, Indoor		82	67	74	66	25	20
Track, Outdoor		78	66	75	65	27	20
Volleyball			22		1		
Water Polo		27					
Wrestling		52		1			

Number of Participants Number of Participants Number of Participants

			-	Participating on a Second Team		Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others		228	10	2		1	
Total Participants		906	408	180	153	77	60
Participant Proportion		68.9%	31.1%				
Unduplicated Count of Participants		803	322				

Head Coaching Assignments - Men's Teams

Table 2A

Totals

19 Table 2A - - - Head Coaches Assignments Men's Teams

	Head Coaches of Men's Teams								
	N	Iale Coach	nes - Head C	Count	Female Coaches - Head Count				
Sport	-		Full Time University Employee	Part Time University Employee or Volunteer	Coaching		University	Part Time University Employee or Volunteer	
Baseball	1		1						
Basketball	1		1						
Football	1		1						
Golf		1	1						
Gymnastics	1		1						
Lacrosse	1		1						
Rifle	1		1						
Soccer	1		1						
Swimming and Diving	1	1	2						
Tennis	1		1						
Track and Field, X-Country	1	1	2						
Water Polo	1		1						
Wrestling	1		1						
Others	2	2	3	1					
Coaching Position	14	5	18	1	0	0	0	0	

Head Coaching Assignments - Women's Teams

Table 2B

13 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	I	Male Coach	nes - Head C	ount	F	emale Coac	ches - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Golf					1		1	
Lacrosse					1		1	
Rifle	1		1					
Rowing	1		1					
Soccer					1		1	
Swimming and Diving		1	2					
Tennis	1		1					
Track and Field, X-Country						2	2	
Volleyball	1		1					
Others		1		1				
Coaching Position Totals	5	2	6	1	4	2	6	0

Assistant Coaching Assignments - Men's Teams

Table 3A

Water Polo

Wrestling

Coaching

Position Totals

Others

1

2

3

34

1

10

22

57 Table 3A - - - Assistant Coaches Assignments Men's Teams

1

1

0

Assistant Coaches of Men's Teams

	Male Coache			Count	Female Coaches - Head Count			
Sport			Full Time University Employee	University	Full Time Part Tim Coaching Coaching Duties Duties	University	Part Time University Employee or Volunteer	
Baseball	2	1	2	1				
Basketball	5		5					
Football	13		13					
Golf		2	1	1				
Gymnastics	1	1	2					
Lacrosse	2	1	2	1				
Rifle	1		1					
Soccer	2		2					
Swimming and Diving		2	1	1				
Tennis	1	1	1	1				
Track and Field, X-Country	1	3	2	2				

5

12

0

1

3

8

44

1

1

Assistant Coaching Assignments - Women's Teams

Table 3B

27 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	Male Coaches - Head Count		Female Coaches - Head Count					
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		3		3	
Golf					1		1	
Lacrosse					2	1	2	1
Rifle	1		1					
Rowing		1		1	1	1	1	1
Soccer	2		2					
Swimming and Diving			1			1		1
Tennis					1	1	1	1
Track and Field, X-Country		3	2	1		1		1
Volleyball	1		1		1	1	1	1
Others		2		2				
Coaching Position Totals	6	6	8	4	9	6	9	6

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:

51 - Conference Realignment Expenses:

52 - Total Athletics Related Debt: \$9,500,055

53 - Total Institutional Debt: \$0

54 - Athletics Dedicated Endowments: \$0

55 - Institutional Endowments:

56 - Athletics Related Capital Expenditures:

Other Data Categories:

Institutional Expenses: \$145,374,000

Athletically-Related Facilities Annual Debt Service: \$381,970

Institution's Annual Debt Service: \$0

Institution's Education and General Expenses: \$41,178,000

Average Cost of Full Grant-in-Aid - In-State:

Average Cost of Full Grant-in-Aid - Out-of-State:

Average Cost of Attendance - In-State: \$1

Average Cost of Attendance - Out-of-State: \$1

Revenue Distribution - Sports Sponsored

Distribution Year: 2018

Academic Year of Sport Sponsorship Information: 2016-17

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Women's Basketball	x Mixed Rifle
x Football	x Women's Cross Country	
x Men's Basketball	x Women's Golf	
x Men's Cross Country	x Women's Lacrosse	
x Men's Golf	x Women's Rowing	
x Men's Gymnastics	x Women's Soccer	
x Men's Lacrosse	x Women's Swimming and Diving	
x Men's Soccer	x Women's Tennis	
x Men's Swimming and Diving	x Women's Track, Indoor	
x Men's Tennis	x Women's Track, Outdoor	
x Men's Track, Indoor	x Women's Volleyball	
x Men's Track, Outdoor	•	
x Men's Water Polo		
x Men's Wrestling		
Total Men's Sports Sponsored: 14	Total Women's Sports Sponsored: 11	Total Mixed Sports Sponsored: 1
Current Year's Submission of Sports Sponsored: 26	Previous Year's Submission of Sports Sponsored: 26	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2018

Academic Year of Grant-in-Aid Information: 2016-17

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	0	0	0
Basketball	0	0	0
Football	0	0	0
Golf	0	0	0
Gymnastics	0	0	0
Lacrosse	0	0	0
Soccer	0	0	0
Swimming and Diving	0	0	0
Tennis	0	0	0
Track and Field, X-Country	0	0	0
Water Polo	0	0	0
Wrestling	0	0	0
Total Men's	0	0	0

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	0	0	0
Golf	0	0	0
Lacrosse	0	0	0
Rowing	0	0	0
Soccer	0	0	0
Swimming and Diving	0	0	0
Tennis	0	0	0
Track and Field, X-Country	0	0	0

NCAA Membership Financial Reporting System

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Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical	Total Revenue Distribution Equivalencies
	1 0 0	Equivalency (B)	Awarded (A+B)
Volleyball	0	0	0
Total Women's	0	0	0

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Rifle	0	0	0
Total Mixed	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies	Equivalencies	Current Year
0	0	0 (0.00%)

Revenue Distribution - Pell Grants

Distribution Year: 2018

Academic Year of Pell Grant Information: 2016-17

Men's Team Sports

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants
Baseball		
Basketball		
Football		
Golf		
Gymnastics		
Lacrosse		
Soccer		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Water Polo		
Wrestling		
Men's Total	0	0

Women's Team Sports

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants
Basketball		
Golf		
Lacrosse		
Rowing		
Soccer		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Women's Total	0	

Mixed Team Sports

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants
Rifle		
Mixed Total	0	0

	2016-17 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	0	0	0	\$0

Comments

Comments: Other sports for men includes heavyweight and lightweight crew, lightweight football, and squash. For women it includes squash.

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student • Summer school. Aid

Input the total amount of athletic student-aid for the reporting year including:

- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$0
Women's Teams	\$0
Total Amount	\$0

Recruiting Expenditures Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$978,770
Women's Teams	\$197,919
Total Amount	\$1,176,689

Head Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Head Coaches	Dollars per FTE's FTE	Dollars per Position	Number of <u>Po</u> sitions	
Men's Teams	(b) $(4)_{10.26}^{15.39}$	(h)	19	
Women's Teams	(D) (T) _{10.26}		13	

Assistant Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of <u>P</u> ositions
Men's Teams	(b) (4) 35.17	(b)	57
Women's Teams	13.5	(D) (25

Statement of Revenues and Expenses For the year ended June 30, 2017 (UNAUDITED)

ID	Item	Football	Men's	Women's Basketball	Other Sports	Non-Program Specific	Total
Rev	enues						
1	Ticket Sales	\$3,912,804	\$270,653	\$51,178	\$162,497	\$370,505	\$4,767,637
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$628,488	\$628,488
4	Direct Institutional Support	\$0	\$0	\$10,943	\$1,155,276	\$621,641	\$1,787,860
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$7,676,565	\$16,500	\$35,000	\$0	\$0	\$7,728,065
8	Contributions	\$1,243,118	\$42,440	\$9,778	\$557,925	\$5,219,548	\$7,072,809
9	In-Kind	\$0	\$0	\$0	\$0	\$525,000	\$525,000
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$3,950,000	\$0	\$0	\$0	\$0	\$3,950,000
12	NCAA Distributions	\$0	\$0	\$0	\$44,895	\$487,119	\$532,014
13	Conference Distributions (Non Media and Non Bowl)	\$1,715,988	\$643	\$643	\$17,817	\$0	\$1,735,091
14	Program, Novelty, Parking and Concession Sales	\$474,382	\$9,155	\$3,455	\$17,529	\$879,994	\$1,384,515
15	Royalties, Licensing, Advertisement and Sponsorships	\$728,102	\$65,001	\$54,001	\$867,817	\$7,482,015	\$9,196,936
16	Sports Camp Revenues	\$26,965	\$121,582	\$73,140	\$3,879,253	\$0	\$4,100,940
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$2,468,580	\$2,468,580

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
18	Other Operating Revenue	\$140,130	\$118,627	\$1,386	\$77,010	\$4,763,342	\$5,100,495
19	Bowl Revenues	\$881,204	\$0	\$0	\$0	\$0	\$881,204
	Total Operating Revenues	\$20,749,258	\$644,601	\$239,524	\$6,780,019	\$23,446,232	\$51,859,634
Exp	penses						
20	Athletic Student Aid	\$0	\$0	\$0	\$0	\$0	\$0
21	Guarantees	\$1,275,000	\$0	\$4,816	\$10,047	\$0	\$1,289,863
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	(b) (4)				(b) (4)
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	b) (4)				(b) (4)
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$614,194	\$136,508	\$65,643	\$362,018	\$191,580	\$1,369,943
28	Team Travel	\$1,303,107	\$122,229	\$92,686	\$1,300,841	\$0	\$2,818,863
29	Sports Equipment, Uniforms and Supplies	\$880,254	\$74,262	\$64,994	\$1,106,721	\$436,878	\$2,563,109
30	Game Expenses	\$540,303	\$192,322	\$89,004	\$402,970	\$194,361	\$1,418,960
31	Fund Raising, Marketing and Promotion	\$0	\$0	\$0	\$0	\$1,829,474	\$1,829,474
32	Sports Camp Expenses	\$27,585	\$146,149	\$59,605	\$2,960,756	\$38,294	\$3,232,389
33	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$381,970	\$381,970

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
35	Direct Overhead and Administrative Expenses	\$298,520	\$42,316	\$36,225	\$150,843	\$7,070,043	\$7,597,947
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$0	\$0
38	Memberships and Dues	\$553,080	\$1,360	\$480	\$32,061	\$62,333	\$649,314
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$0	\$0
40	Other Operating Expenses	\$625,816	\$52,467	\$17,908	\$589,237	\$2,401,481	\$3,686,909
41	Bowl Expenses	\$664,710	\$0	\$0	\$0	\$0	\$664,710
	Total Operating Expenses	\$16,081,326	\$2,008,123	\$1,319,830	\$13,853,389	\$22,060,158	\$55,322,826
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$4,667,932	-\$1,363,522	-\$1,080,306	-\$7,073,370	\$1,386,074	-\$3,463,192